

Leading the way in aluminium strip production



It is not for nothing that the Italian mechanical engineering workshop Bruno Prezezzi spa is named after its founder. Bruno Prezezzi clearly put his stamp on the company and his spirit is still very much alive today. A fan of machines and engineering, he set up his own business back in 1954, but did not live long enough to see the fruit of his labour. After his premature death, his wife Bianca took over management, and today, the founder's four children are all actively involved in business.

The first Prezezzi caster TT1000 was commissioned by Profilglass, a leading producer of spacer bars and decorative profiles for insulating glass, in May 2003



Based on Bruno Prezezzi's patented core&shell technology, there is a sensible increase of the quality and uniformity of the aluminium strip profile

"We are a 100% family business and the third biggest player in our niche market," says Franco Gramaglia, sales and marketing manager. "With more than 50 years of experience, we have unique expertise in the design and construction of caster rolls and shells as well as complete lines. Ever since we launched our own TT casting machines, we have had very good response from international customers. From the beginning, the Italian company concentrated its efforts on the construction of machinery for the production and processing of aluminium strips. This focus then led to the design and construction of roll cores and roll shells for twin-roll continuous casters and more recently to a new and patented concept of

core & shell assembly for these machines. "Our method for the production of aluminium strips is a less costly alternative to conventional manufacturing methods via continuous casting of slabs-hot rolling-cold rolling, and companies are beginning to realise the great competitive advantage of our technology," adds Mr. Gramaglia. "Furthermore, our patented concept implies both more surface for thermal exchange and more contact surface between shell and core to increase the uniformity of temperature on the shell's surface and the reduction of slippage between the shells and cores themselves. As a result, there is a sensible increase of the quality and uniformity of the aluminium strip profile."

In addition to offering its own brand of casters, Bruno Prezezzi provides complete refurbishment and upgrades of existing casters. Its customer services include prompt support in day-to-day spare parts supply as well as consultancy and technical assistance. The company has two production sites, one at its headquarters in Burago Molgora near Milan and a second one just a few kilometres away. It works with state-of-the-art CAD-CAM systems and bases its analyses on FEM calculations. With a staff of 110, Bruno Prezezzi spa reports sales of 35 million EUR. The sales and marketing manager is convinced that the aluminium market has a promising future and that Bruno Prezezzi spa will play an im-

portant role in it. "We have proved our flexibility, our innovative strength, our service orientation and our international outlook many times," concludes Mr. Gramaglia. "Therefore, we are confident to see continuing growth." ■

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